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What's AAPA Working On?

Great Lakes Ports Association, Loews Chicago



AAPA 2022-2023 Board of Directors



<u>Chairman</u> Paul Anderson, Port Tampa Bay



<u>U.S. Great Lakes Ports</u> Deborah DeLuca, Duluth Seaway Port Authority



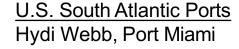
<u>U.S. Gulf Ports</u> Chett Chiasson, Port Fourchon



<u>U.S. North Atlantic Ports</u> Richard Hendrick, Albany Port District Commission

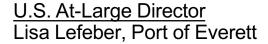


<u>U.S. North Pacific Ports</u> Julianna Marler, Port of Vancouver USA





Ports of Canada Sean Hanrahan, St. John's Port Authority



U.S. At-Large Director
Paul Matthews, Port of South Louisiana

Max Dues-Payer Director
Griff Lynch, Georgia Ports Authority



















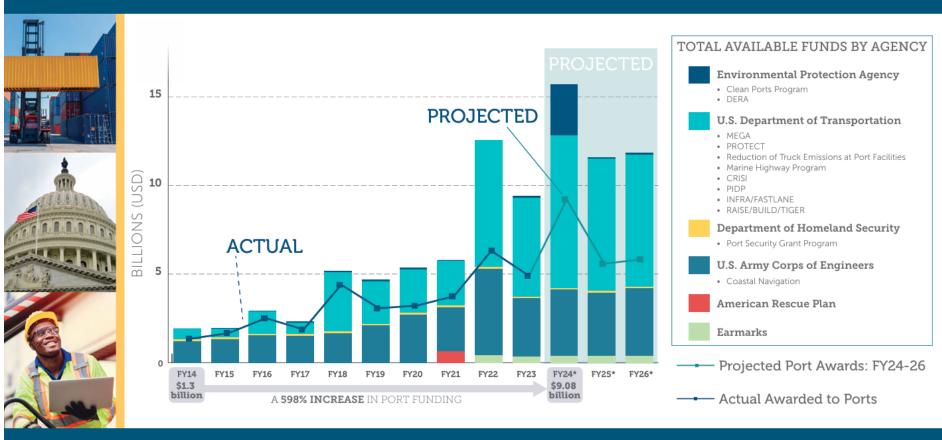
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FEDERAL PORT FUNDING

Increased investment in ports & infrastructure

Thanks to the effective advocacy of AAPA members on historic infrastructure legislation, federal funding in FY24 will be 598% higher than in FY14.









Permitting

- Reps David Rouzer (R-NC) and Mary Peltola (D-AK) have introduced the PORT Act
 - Gives MARAD greater flexibility in using categorical exclusions (CEs) and ports more time to apply for PIDP grants if MARAD delays the full NOFO.
- THANK YOU:
 Rep. Mary Pelota (D-AK) and
 Rep. David Rouzer (R-NC)

 For introducing the
 Permitting Optimization for
 Responsible Transportation
 (PORT) Act

 ESSENTIAL RESILIENT UNITED.
 SEAPORTS DELIVER
- The legislation was recently included in the House NDAA, an annual must-pass package.
- We are also engaged with key Senate staff on this effort
- The Fiscal Responsibility Act (debt ceiling compromise) made significant changes to the permitting process, including time and page limits on NEPA, requirements that one Federal Agency lead all permit evaluations and a shorter statute of limitations on permitting lawsuits.







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Port Infrastructure Development Program (PIDP)

- Aggressively advocating for maximum funding
- Collaborated with Chairs of the Congressional PORTS Caucus to send letter to the Appropriations Committee in support of full funding of \$750 million for FY 2025 Appropriations with 55 Member signatures
- Opposition on the Senate side from Senator Cruz / Support from Senator Cantwell
- House Appropriations Committee has reduced annual spending levels









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CBP SPACE Act

- Addresses overreach from CBP at port facilities which has been an ongoing problem for years.
- Introduced late 2023 in the House by Reps Laurel Lee (R-FL) and Marie Glusenkamp-Perez (D-WA)
- The legislation provides CBP with the resources they need with a sustainable funding mechanism via existing user fees they already collect and limits the demands CBP can make on ports.



- AAPA is actively recruiting co-sponsors in the House. Reps Buchanan (R-FL) and Brownley (D-CA) recently signed on. Encourage your delegation to cosponsor!
- Industry letter of support garnered 45 signatures from ports and related maritime businesses



Port Cybersecurity

- Port cybersecurity has received significant attention from multiple sectors of government including:
 - A sweeping overhaul of USCG cybersecurity minimum standards in a Notice of Proposed Rule Making (NPRM)
 - AAPA produced thorough comments in collaboration with our security Committee.
 - The White House published a National Security Memorandum, directing CISA to lead a whole-of-government effort to increase cybersecurity resiliency across all sectors of critical infrastructure.
 - CISA, under DHS, released duplicative reporting requirements for ports under the authority of Cyber Incident Reporting for Critical Infrastructure Act of 2022 (CIRCIA).
 - AAPA submitted comments pushing back on this duplicative reporting requirement.









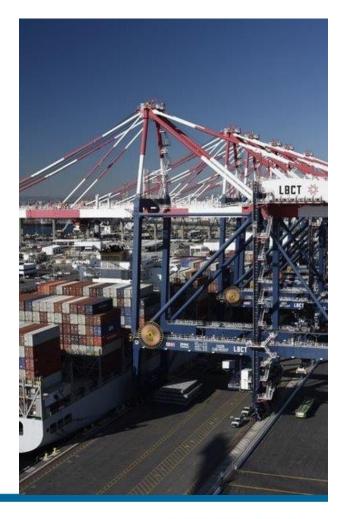
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'Buy America' and the Need to Reshore **Strategic Equipment Manufacturing**

- Procurement restrictions on infrastructure grant funding are costly, and in many cases, impossible. We've hammered on the need for waivers.
- MARAD and AAPA are finalizing a study to determine demand for port equipment. Data collection is underway, results are expected imminently.
- Our association is pursuing a pooled procurement model for group purchasing.
- Further incentives: CRANES Act











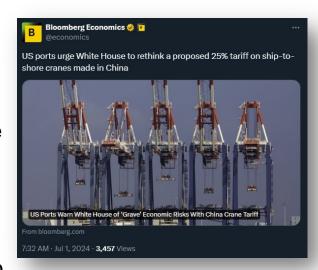




USTR's Section 301 Tariffs

- Following an investigation by the United States Trade
 Representative (USTR) that China has engaged in unfair trade
 practices, the White House announced new tariffs on products
 imported from China.
 - Including a 25% tariff on ship-to-shore cranes which will likely apply to any cranes delivered after the tariffs go into effect
- effect.

 AAPA strongly opposes these tariffs
- We have requested a delay until the completion of a full Section 301 investigation or that all
 cranes ordered before the tariff announcement be excluded.









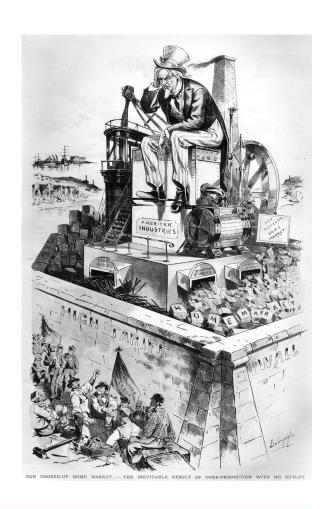
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More Tariffs?

- Canada and Mexico would likely receive a significant amount of cargo from US to avoid anti-China or other tariffs
 - Border taxes on Canada and Mexico would be a likely second policy step in an escalated protectionist environment
- Like cranes, China heavily subsidizes steel and aluminum
 - Imposing tariffs on these seems likely as a trade war grows
 - Price of many goods and products will increase as costs are passed onto consumers
 - Tariffs are taxes!









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Labor Update

United States

- Outlook of an East and Gulf Coast strike uncertain but increasing
- ILA represents more than 45,000 workers
- Contract expires September 30
- · No negotiations scheduled
- They withdrew from talks in June and have stated no one, including gov., should interfere Media reports that labor is seeking a higher increase than the 32% secured by West Coast longshoreman

Canada

- Outlook of a teamsters rail strike on the Canadian National Railway and Canadian Pacific Kansas City increasingly likely
- Sen. Cramer (R-ND) sent PM
 Trudeau a letter asking for action to protect against a strike
- Canadian Labor Minister
 O'Regan recently departed role
 after he helped avert a strike on
 May 22 awaiting a labor board
 relations ruling









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Water Resources Development Act (WRDA)

- Congress is deliberating / passed the House at the end of July
 - U.S. House and U.S. Senate Hearings included AAPA members
 - Senate version passed the Commerce Committee
 - House T&I Committee passed its version in June
 - Could be included in a "must pass" legislative vehivle like NDAA









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Green Shipping Corridors

- US-Canada Green Shipping Corridor Network announced at COP27
- Ideal setting for a green corridor: short routes, cooperative governments, deep economic engagement
- Potential for biofuels and bio-feedstocks to create low and zeroemission fuels
- AAPA is working with the Great Lakes St. Lawrence Seaway Development Corporation on this
 - There was a productive conversation between participating ports at POWERS
 - Progress is happening slowly









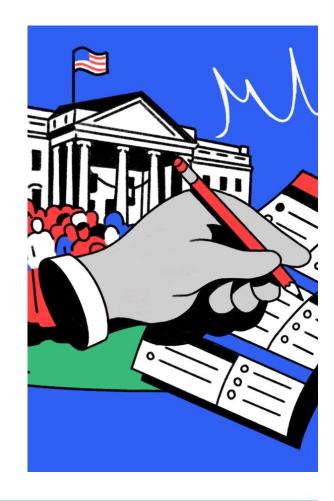
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Election 2024 Outcomes

- Republican Controlled Federal Government
 - Higher tariffs which could depress trade volumes
 - Likely budget cuts to key grant programs
 - Strong potential for permitting reform and energy export growth
- Democratic Control
 - Opportunity for increased grant funding like an IRA 2.0 or more decarb
 - Continued permitting problems and bureaucratic delays along with restrictive environmental policy









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2024 AAPA Annual Convention & Expo October 27-30 | Boston, Massachusetts

- During the 112th Annual Convention in 2023, AAPA hosted more than 60 exhibitors, 650 attendees, and
 71 ports from the United States, Canada, the Caribbean and Latin America.
- The upcoming Annual Convention is set to be AAPA's biggest and best annual gathering yet.
- AAPA is introducing a discount program exclusively for port members during the early bird period (ending April 5th):
 - 5 Registrations = 6th registration at a 20% discount
 - o 10 Registrations = 11th and 12th registrations at a 20% discount
- We are thrilled to host employees from your port and aim to offer valuable content for every avenue, from the CEO level to managers of public affairs, operations, government relations, etc.



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