



AMERICAN
GREAT LAKES PORTS
ASSOCIATION

A presentation to:

American Great Lakes Port Association

July 28, 2023 | Foth Team

Agenda

- ◆ Introduction
 - **Joe Liebau** – Senior Strategic Advisor
- ◆ Foth Overview
- ◆ Great Lakes
- ◆ Funding
- ◆ Resilience
- ◆ Contact info

Our Purpose:
Solving our clients'
toughest science and
engineering challenges.



Introduction

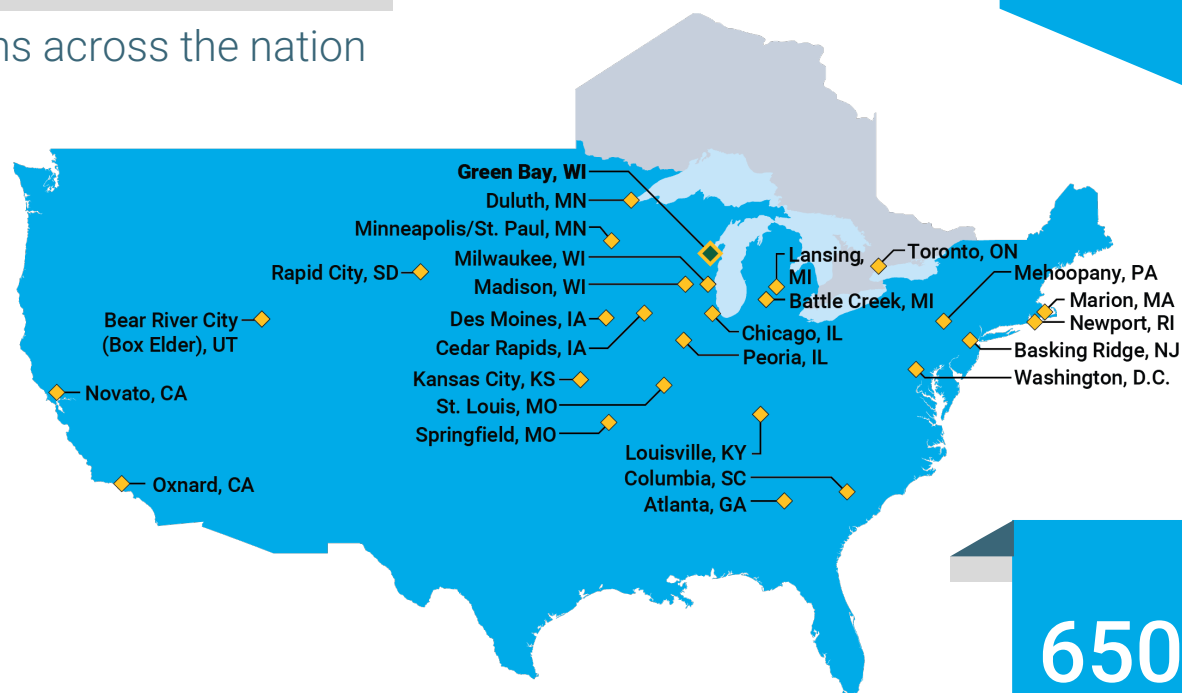
- ◆ Water focused career – ESG, Strategic Funding and Client facing
- ◆ Brown County (Green Bay), WasteCap (Milwaukee), State of Wisconsin (Milwaukee), USEPA Region 5 (Chicago), Foth (Green Bay)
- ◆ Water permitting, grants, GLNPO
- ◆ Committed to the water and the organizations that represent it
- ◆ We sponsor these events because we believe in this work



about FOTH

28

Locations across the nation



80+

Years in
business

650+

Members,
217 member
owners

Introduction

- ◆ Wisconsin based engineering firm – Production Solutions, Infrastructure and Environment
- ◆ Member owned with majority living in/on the Great Lakes – client and partners come first
- ◆ Our people, teams and network across the region makes us successful
- ◆ 85-year anniversary
- ◆ Freshwater is our home and runs in our veins – we started here and continue to be here



Great Lakes



Strategic Funding Office

- ◆ Foth has helped partner and lead on strategic funding across the Great Lakes
 - Partners and leaders on just under 1/3 of the projects funded and 1/3 of the overall PIDP funding to the Great Lakes
- ◆ Focus on federal funds predates current increases and spans across the entire funding spectrum
 - Federal, State, Local and Private funding
 - Earmark and agency focused funds
- ◆ Layered funding
- ◆ Project partnership and support from concept to fully implemented
- ◆ Internal expertise not only in applying but administering grants from the state and federal side

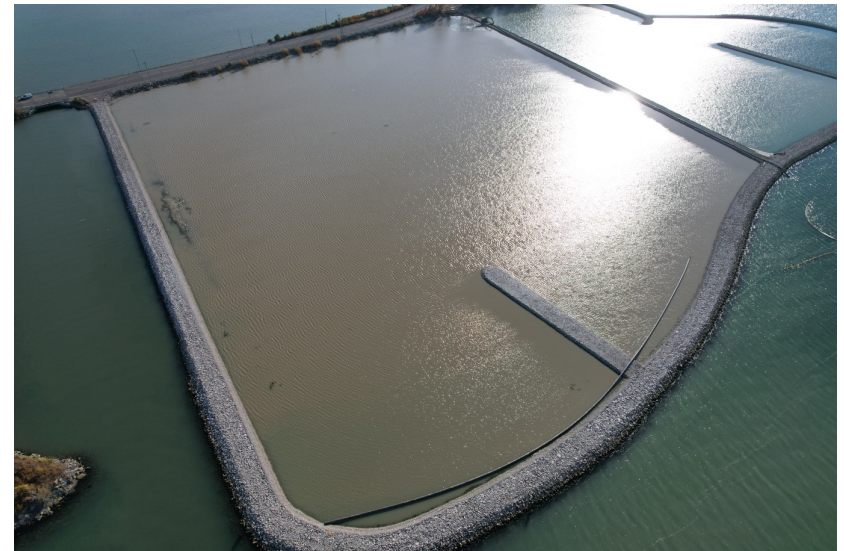
Strategic Funding

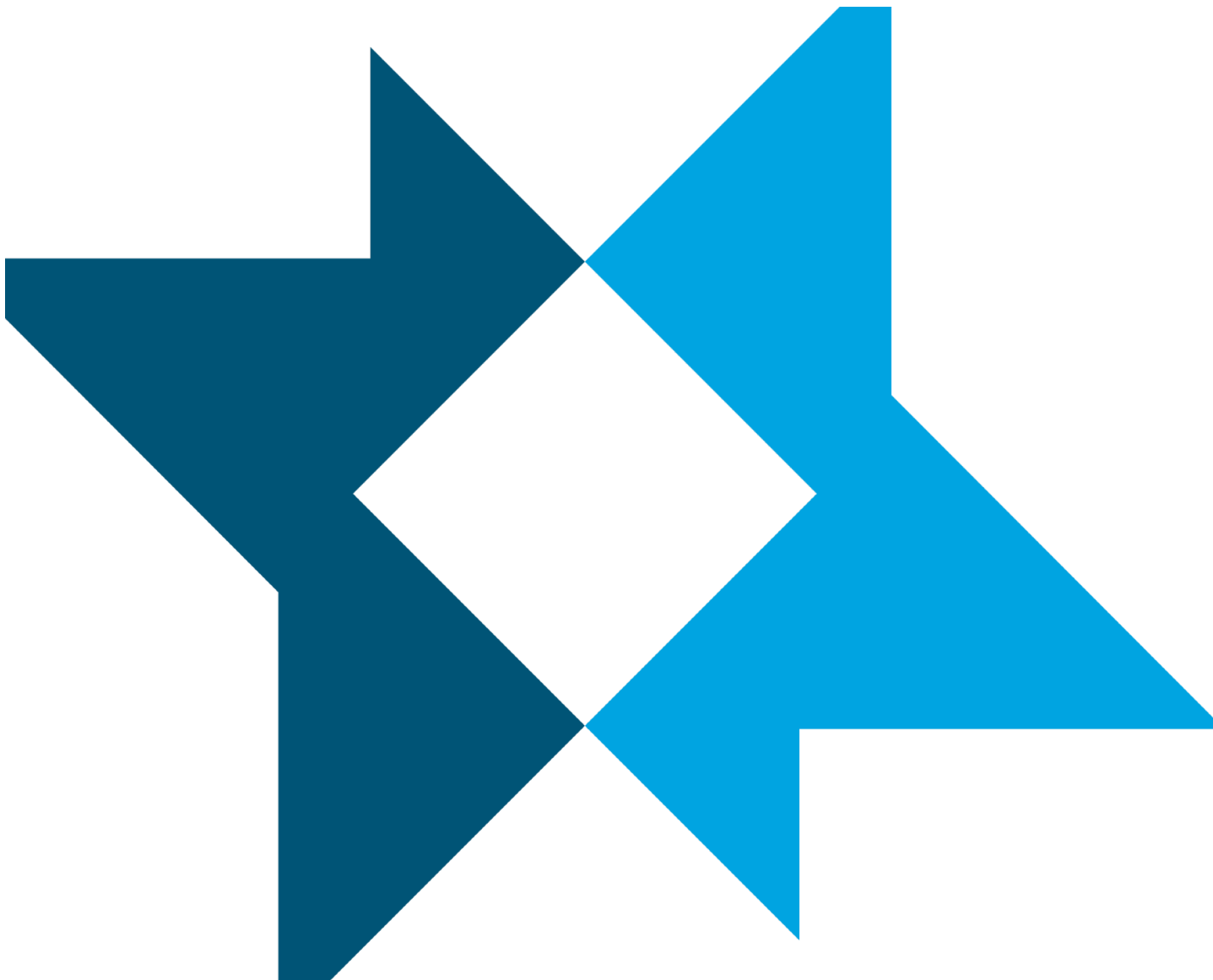
Now is the time!



Resilience

- ◆ Foth Focus
 - Partnerships
 - Funding
 - Design
 - Supply Chain
 - Innovative
 - Future





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